

UPDATED MESSAGE FROM THE OWNERS OF BALON CORPORATION

Balon continues to protect our employees and community while safely satisfying customer needs during the unprecedented and evolving challenges presented by the COVID-19 pandemic. Our family remains committed to providing Balon with financial support and other resources needed to fulfill all customer requirements by ensuring an uninterrupted delivery of Balon's **100% American Made** products.

- Balon's Oklahoma City plant is fully operational with health and safety protections in place for our employees to ensure Balon can meet customer needs without interruption or delay.
- Balon uses only domestic origin inputs, performs all machining, assembly, and testing operations at our Oklahoma City plant, and maintains inventory sufficient to offset almost any supply chain or operational interruption. [What does 100% Made in America mean to you?](#) Please specify BALON!
- While the pandemic has reduced the current demand for oil & gas and has required producers to curtail activity, the need to maintain existing critical infrastructure is ongoing and past experience demonstrates how quickly demand for Balon's products will increase when the eventual recovery begins. Therefore, to serve Balon's customers now and in the future, we are committed to maintaining our workforce and addressing labor costs through shared sacrifice rather than reducing headcount.
- To further provide for the financial stability to our employees and their families, Balon has kept all employee benefit programs fully in-force, including company-paid health, disability, and life insurance and a fully funded 401(k) match.
- Balon is providing voluntary leave options to help our employees respond to changing personal needs due to COVID-19. Balon is donating employee work hours to the Oklahoma City Zoo, Oklahoma Regional Food Bank, and Oklahoma State Fair to strengthen our community and maintain availability of our skilled workforce.
- Balon is working to preserve our supply chain and support the employees of our vendors by honoring all outstanding orders for raw materials and supplies.

We continue to support disease prevention and treatment efforts by making Balon's resources available to manufacture medical equipment or supplies as needed. We believe Balon has a responsibility to continue to operate safely in a critical infrastructure industry, as described by the U.S. Department of Homeland Security. We thank you for your past support and welcome your assistance as we face these challenges together.

August 14, 2020